



State of North Carolina Support for Energy Technology Research at RTI

Presentation to Joint House and Senate Appropriations Committees

March 16, 2017

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delivering **the promise of science**
for global good



RTI State Funding

RTI currently receives \$800,000 per year (recurring)* in State of North Carolina funding to invest in clean energy research and development. To utilize these funds, RTI must:

Match the State funds at least 4:1 with federal investment

Use the State funds for new energy research

Use the State funds to support research in North Carolina

Return any unobligated funds back to the State at the end of the fiscal year

Submit an annual report detailing how funds were utilized

*RTI received \$500,000 per year for FY 2011 – FY 2015. Based on success of the initial funding, the allocation was raised in FY 2016 to \$800,000 and made recurring.

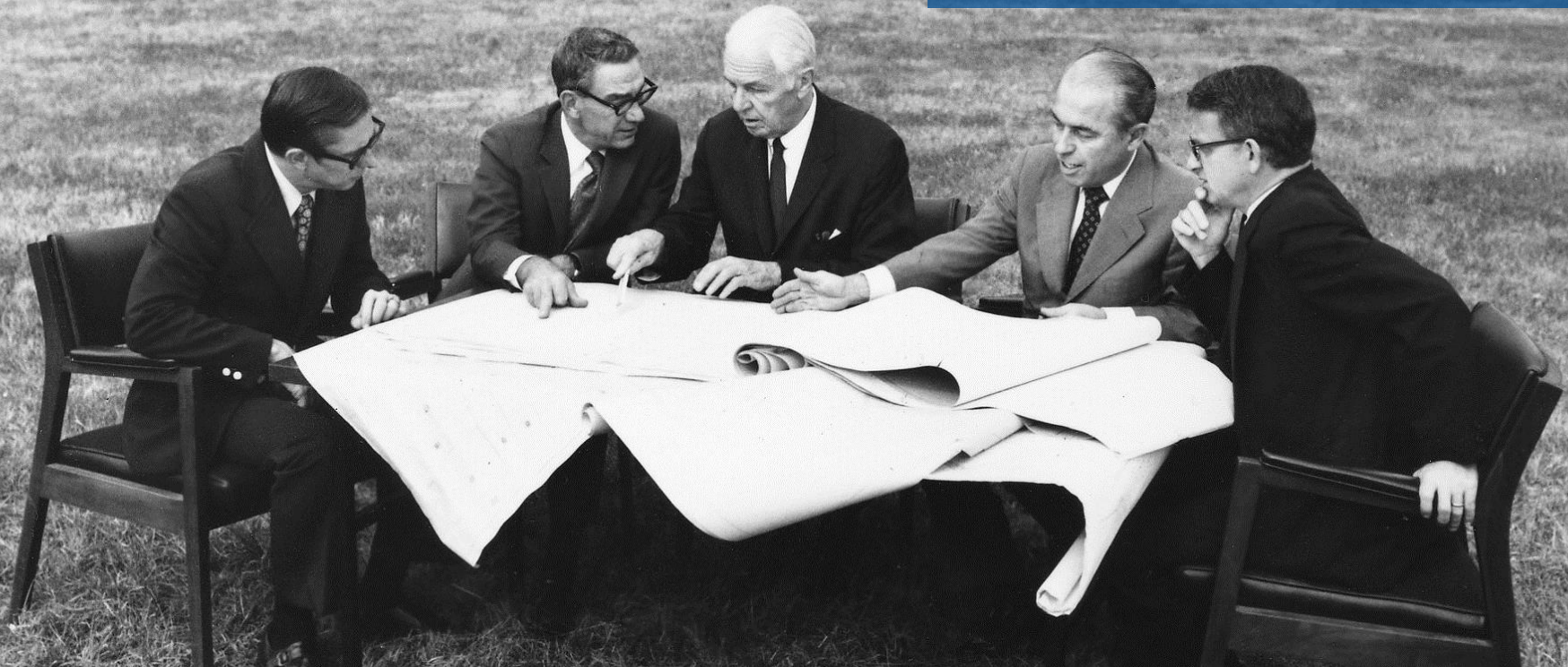
State Funding of Clean Energy Research at RTI



- Since 2010, the State of North Carolina has invested ~\$4.0 million to help RTI attract federal and private funding for energy research in NC.
- This State funding to date has directly leveraged \$26.6 million in federal funds (**direct return to NC of \$6.63 per State dollar**) and has helped attract over \$72 million in total new technology investment, including private sector co-investment in these projects and its corresponding leverage (**total return to NC of >\$18.00 per State dollar**).
- RTI plans to utilize the full \$800,000 of State funds this fiscal year, attracting ~\$3.9 million in direct federal energy research funds or **a direct return of \$4.85 for each invested State dollar this year**.
- When considering private sector co-investment in these projects and its corresponding leverage, NC will attract over \$8.3 million in total technology investment this fiscal year, or **\$10.40 for every invested State dollar to RTI this year**.

RTI Origin

RTI was founded in 1958 as the first organization in Research Triangle Park, one of the most transformational public-private economic development projects in US history.



RTI International Today

RTI is an independent, nonprofit institute that provides objective, disciplined, integrated solutions to complex challenges for both private and public sector clients worldwide.

Our mission is to improve the human condition by turning knowledge into practice.

~185-acre campus in RTP
~2,500 NC employees
26 owned buildings
900,000 sq. ft.

RTI's Economic Impact on NC (2013 Data – greater impact today!)

\$442 million

TOTAL ECONOMIC IMPACT IN NORTH CAROLINA

3,600 jobs



2,400
Employees



1,200
Jobs in the
Community

\$227 million

DIRECT ECONOMIC IMPACT



\$183 million
Payroll



\$13 million
Temp Labor



\$2.2 million
Leases



\$3.6 million
Utilities



\$25 million
Goods & Services

\$570,000

CHARITABLE CONTRIBUTIONS



\$439,500
United Way



\$130,500
Other Local
Charities

\$215 million

INDIRECT ECONOMIC IMPACT



Energy Technology Research at RTI International

ENERGY TECHNOLOGIES

Developing advanced process technologies
for clean energy applications



Natural
Gas



Clean Coal / Syngas
Processing



Emerging
Technologies



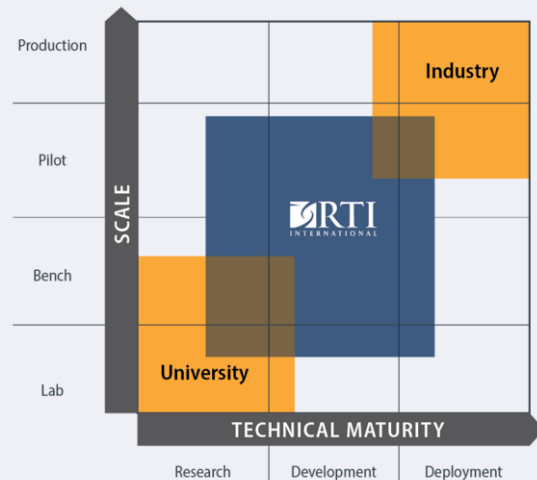
Carbon Capture &
Utilization



Industrial Water
Treatment



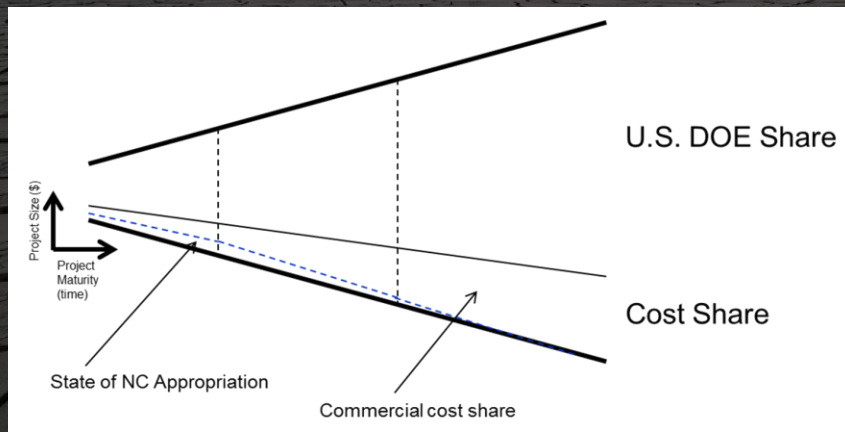
Biomass
Conversion



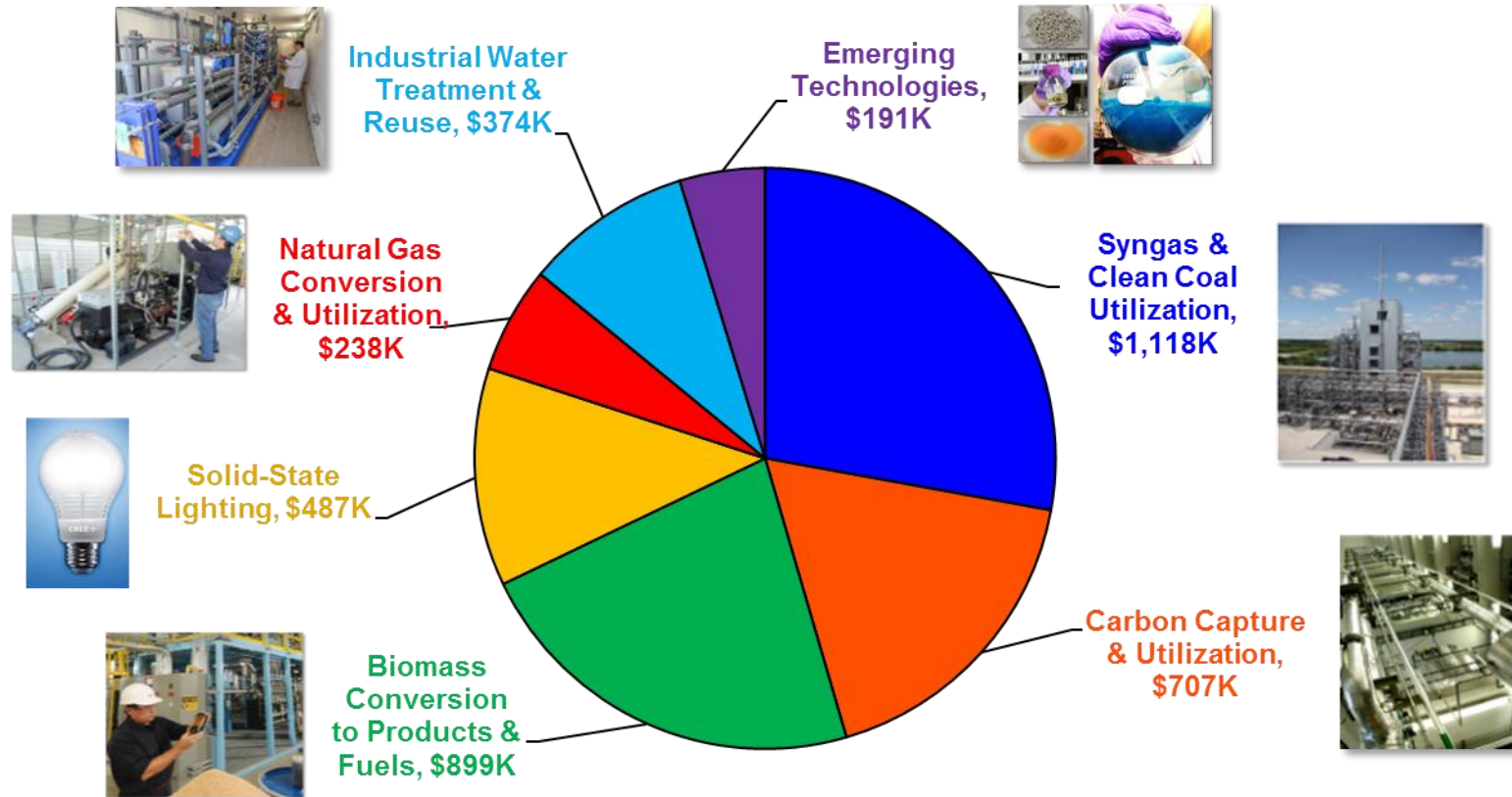
Focused on Applied Research
(concept to demonstration)
in Partnership with Government
Agencies, Academia, and Industry

NC Funding Helps RTI Advance Technologies Across R&D “Valley of Death”

- All RTI ETD projects are competitively bid and down-selected and require some level of cost share (typically 20%).
- The development of new technologies often exceed RTI’s ability to assume full funding for cost share until they are sufficiently proven to attract private funding (“Valley of Death”).
- State funds allow RTI to cover this cost share gap and demonstrate the viability of new technologies – and then attract private investment as they mature.
- As projects are advanced, industry often picks up the full funding load for federal cost share requirements.

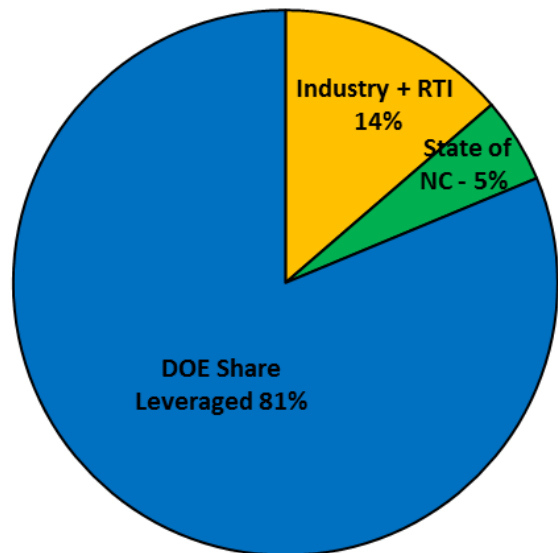


Diverse RTI Energy Program Areas Supported by State Funding (Cumulative \$ for FY11-FY17)



Note: ~20% of funding goes to support proposal costs (e.g. proposal preparation and administration), federal contracting compliance costs, and general administrative costs. The balance is used for project related costs (e.g. labor and lab costs).

FY11-FY17 Cumulative RTI Energy Funding By Source

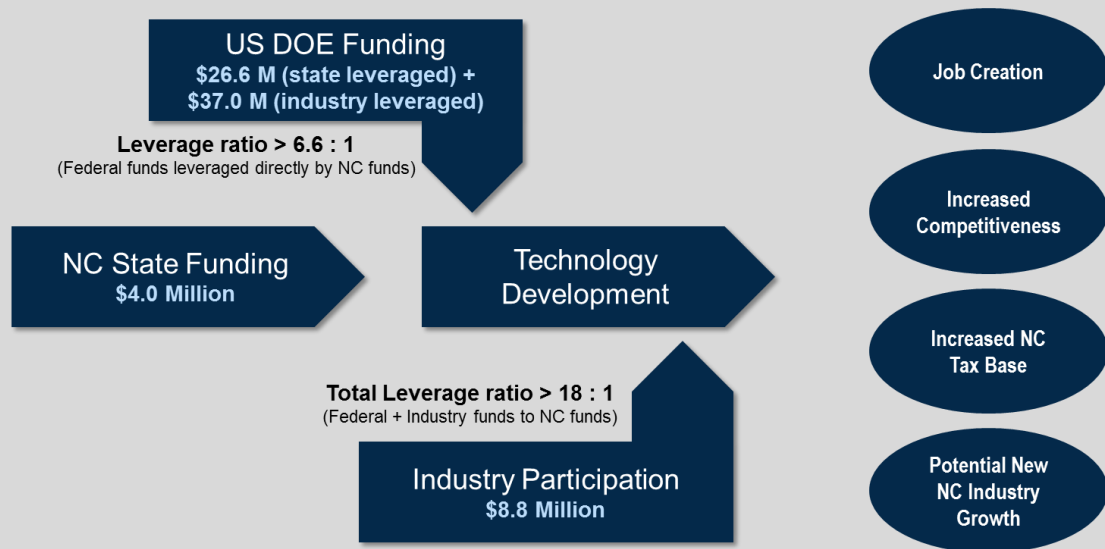


FY11-17 RTI Total Energy Funding Breakdown

Note: State of NC funds are critical because much of the other funding depends on the NC funds as cost share to kick-start the projects. State of NC funds serve as our “seed corn.”

“...for each new high-tech job in a city, five additional jobs are ultimately created outside of the high-tech sector in that city.”

The New Geography of Jobs, Enrico Moretti, 2013



THANK YOU !!!

We appreciate the State's support of our clean energy technology projects and the continued opportunity to hire and retain high technology jobs in the State of North Carolina. Please visit us!



**Please direct any questions to David L. Denton, Senior Director, Business Development, RTI International,
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